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See me on:



#### PERSONAL DATA

Name Date of birth and place Jarno Petteri Kannusmäki 30.08.1978 Kangasala/Finland

#### **EDUCATION**

Master's degree in Economics

Main field of study: Accounting and Finance

#### **WORKING EXPERIENCE**



Hyperion / OneStream Enterprise Performance Management Contractor 09/2011-(Owner of Right Choice Consulting Oy (ltd))

I'm working as a Hyperion/OneStream contractor, focusing on Consolidation and Planning.



#### BearingPoint, Senior EPM Consultant, 4/2010-09/2011

I worked as a Senior EPM Consultant in BearingPoint Finland. In BearingPoint my role was to work as Hyperion Specialist in their Performance and Information Management team. I focussed on Hyperion Financial Management, but I also supported my old Hyperion Planning customer. I also worked as a trainer in Oracle University (HFM/FR).

BearingPoint Europe is an independent management and technology consulting firm. Its operated by its European management team and is organized as a partnership. BearingPoint is a European-based company, but operates with a global reach. BearingPoint has 3250 employees.





#### Oracle, Senior Consultant, 1/2007-4/2010

I use to work in Oracle Finland in their Enterprise Performance Management Team as a Senior Consultant working with Hyperion products (Hyperion Financial Management (HFM), Hyperion Planning, Essbase). I started my Oracle career in Business Intelligence Team working with Planning and Budgeting and with Oracle Business Intelligence Enterprise Edition (OBIEE) after that I worked purely with Hyperion Products. I have also done reporting for all the tools that I have worked with. I have also been trainer in Oracle University for customer courses. I have trained Hyperion Financial Reporting and Hyperion Financial Management. I have also trained customers outside Oracle University in Project specific trainings.

Oracle Corporation (NASDAQ: ORCL) is an American multinational computer technology corporation that specializes in developing and marketing hardware systems and enterprise software products — particularly database management systems. Headquartered in Redwood Shores, California, United States and employing 105,000 people worldwide as of 1 July 2010 (2010 -07-01). By 2007 Oracle had the third-largest software revenue, after Microsoft and IBM.



### Tieto GRM Oy, Consultant, 4/2005-1/2007

I worked in Tieto's Oracle ERP group as a Consultant. I Consulted Oracle General Ledger and FSG report generator in GL. I was responsible of invoice layout customization from Oracle India. I also worked with Enterprise Planning and Budgeting along with Oracle Finland. I was testing- and education coordinator from the suppliers part in VTT's ERP implementation project.

Tieto is one of the largest IT companies in the Nordics with 16000 employees.



#### Pihlajalinnan Lääkärit Oy, Financial Advisor, 1kk/2003-2004

I made an invoicing program to the firm that sells doctors for communes. The program was based on Microsoft Excel and it was supposed to speed up secretary's workload.

Pihlajalinnan lääkärit is a healthcare company that provides healthcare services in central Finland. There are 300 healthcare professionals working within the company.

#### Honkalinna hospital project, Financial Advisor, 5kk/2003

I was a part of a team that was meant to study the possibility to build a new hospital unit to Parkano. My field of responsibility was cost accounting for the new hospital unit.





#### **PROJECT SAMPLES**



UPM, OneStream project (03/2023-)

Implementing new Onestream reporting and forecasting solution to UPM together with Inlumi

- O UPM-Kymmene Corporation (Finnish: UPM-Kymmene Oyj, usually referred to simply as UPM) is a Finnish pulp, paper and timber manufacturer. UPM-Kymmene was formed by the merger of Kymmene Corporation and Repola Ltd and its subsidiary United Paper Mills Ltd in 1996.UPM consists of six business groups: UPM Biorefining, UPM Energy, UPM Raflatac, UPM Paper Asia, UPM Paper ENA and UPM Plywood. The Group employs around 21,000 people and it has production plants in 14 countries. UPM shares are listed on the NASDAQ OMX Helsinki stock exchange. UPM is the only paper company which is listed in the Dow Jones Sustainability Indexes.
- Outokumpu Oyj, OneStream project (2022-)
  Acting as a technical lead in Outokumpu OneStream project



Outokumpu Oyj is a group of international companies headquartered in Helsinki, Finland, employing 10,600 employees in more than 30 countries. Outokumpu is the largest producer of stainless steel in Europe and the second largest producer in the Americas



Wärtsilä, New forecasting HFM app (10/2021-)

Helping Wärtsilä to develop build new forecasting application into HFM and supporting their FA application changes

O Wärtsilä is a Finnish corporation which manufactures and services power sources and other equipment in the marine and energy markets. The core products of Wärtsilä include large combustion engines used in cruise ships and ferries. As of 2014 the company employed close to 18,000 workers in more than 70 countries and it is headquartered in Helsinki



StoraEnso OneStream project (2020-)

Helping Stora Enso to implement new Consolidation and Forecasting tool, OneStream. My responsibility was to implement new driver based forecasting solution for all SE divisions

Stora Enso Oyj is a manufacturer of pulp, paper and other forest products, headquartered in Helsinki, Finland. The majority of sales takes place in Europe, but there are also significant operations in Asia and South America. Stora Enso was formed in 1998, when the Swedish mining and forestry products company Stora AB merged with the Finnish forestry products company Enso Oyj. In 2020, the average number of employees was over 24,400





## • Metso Outotec, Merger (2019-2020)

Helping MOGroup to create new HFM application for the new company

Metso Outotec Oyj is a Finnish publicly traded company that was established in 2020 when Outotec and Metso Minerals merged. The company is focusing on providing technology and services for mining, aggregates, recycling and metal refining industries

# Outotec, HFM development (06/2018-)

Outotec

Metso:Outotec

I'm helping Outotec to implement new business logics into their existing HFM application.

Outotec Oyj is a Finnish listed technology company that was created when Outokumpu Oyj span off its technology business into a separate entity in 2006. Outotec is a technology company as well as a project company, selling complex mining technology and plant projects that it first designs and then executes itself or in collaboration with its partners. Outotec assembles the supply chain, designs and delivers the process, and trains the client to manage it.

# • Metso HFM (2009; 2017/12-)



2017: I'm helping Metso HFM team to further develop their HFM application: rebuilding the custom handling, developing the validation logics, acq eliminations and implementing business rfcs. etc.

2009: I was Working together with Metso's Hyperion team, designing and building new consolidation structure for Metso. Previously they had three different applications for different business lines and one group applications. Purpose of the project was to combine all four applications into one.

• Metso Corporation is a global supplier of process industry machinery and systems as well as know-how and aftermarket services. It serves the pulp and paper industry, rock and mineral processing, power, panel board production and the hydrocarbon and process industries. Metso consists of three reporting segments: Mining and Construction Technology, Energy and Environmental Technology, and Paper and Fiber Technology.

#### UPM, HFM development (12/2015-01/2016)



I created new Variance Analyses scenario to analyse the different variance cases and reasons for the variances. Logic separates FX effect and explains the variance after the FX effect has been removed by splitting the remaining variance into price change, volume change and pure currency value change. Ad hoc development as per needed

O UPM-Kymmene Corporation (Finnish: UPM-Kymmene Oyj, usually referred to simply as UPM) is a Finnish pulp, paper and timber manufacturer. UPM-Kymmene was formed by the merger of Kymmene Corporation and Repola Ltd and its subsidiary United Paper Mills Ltd in 1996.UPM consists of six business groups: UPM Biorefining, UPM Energy, UPM Raflatac, UPM Paper Asia, UPM Paper ENA and UPM Plywood. The Group employs around 21,000 people and it has production plants in 14 countries. UPM shares are listed on the NASDAQ





*OMX Helsinki stock exchange. UPM is the only paper company which is listed in the Dow Jones Sustainability Indexes.* 

# WÄRTSII Ä

#### Wärtsilä, HFM development (09/2015-)

Helping Wärtsilä to develop their forecast process calculations and creating new Audit Trail dimension. Ad hoc development as per needed

O Wärtsilä is a Finnish corporation which manufactures and services power sources and other equipment in the marine and energy markets. The core products of Wärtsilä include large combustion engines used in cruise ships and ferries. As of 2014 the company employed close to 18,000 workers in more than 70 countries and it is headquartered in Helsinki



# Stora Enso Oyj, HFM project (02/2014-)

I was working in Stora Enso's HFM development project as an external consultant, moving their planning and forecasting to the Hyperion HFM, which is already their Group consolidation tool. I also created a variance analysis scenario to analyse FX, volume and price changes. I was also the development lead in creating a driver based forecast application for one of the StoraEnso divisions. Ad hoc development as per needed

O Stora Enso Group has some 28 000 employees in more than 35 countries worldwide, and is a publicly traded company listed in Helsinki and Stockholm. Customers include publishers, printing houses and paper merchants, as well as the packaging, joinery and construction industries. Sales in 2013 were EUR 10.5 billion, with an operational EBIT of EUR 578 million.

# Neste Oil Oyj, HFM project (10/2013-01/2014)



I was acting as advisor for BearingPoint Finland in their HFM implementation at Neste Oil. I worked as a part of the implementation team and my main responsibility area was the more advanced calculations and best practices.

Neste Oil is a refining and marketing company, with a production focus on premium-quality, lower-emission traffic fuels. The company produces a comprehensive range of major petroleum products and is the world's leading supplier of renewable diesel. The company had net sales of EUR 17.9 billion in 2012 and employs around 5,000 people. Neste Oil's share is listed on the NASDAQ OMX Helsinki

# • Cargotec Oyj, HFM Rebuild (04/2013-)



I'm working as a HFM developer with Cargotec's HFM team to rebuild their HFM application. Project moves planning/forecasting activities into HFM and also enhances the actual reporting.

Cargotec has a global presence and local services in more than 750 sales and service locations in more than 120 countries. Cargotec brands MacGregor, Kalmar and Hiab mark the equipment, solutions and products they provide to our customers. At the end of 2012, there were approximately 10,500 people at Cargotec around the globe, ensuring that our customers always receive the best possible solutions and service.







- NokiaSiemensNetworks Oyj, HFM project (12/2012-06/2013)
  - I was technical lead in HFM technical design at Nokia Siemens Networks. Project was a part of the Financial Back Bone program at Nokia Siemens Networks. We were re-designing the existing HFM application by bringing also the Management Reporting information into HFM and also fulfilling other new reporting requirements.
    - Nokia Siemens Networks B.V. is a multinational data networking and telecommunications equipment company headquartered in Espoo, Finland and a joint venture between Nokia of Finland and Siemens of Germany. It is the world's fourth-largest telecoms equipment manufacturer measured by 2011 revenues (after Ericsson, Huawei and Alcatel-Lucent). Nokia Siemens Networks has operations in around 150 countries.
- HSBC Holdings plc, HFM project (03/2012-12/2012)



- HSBC has one of the biggest HFM environments in the world, with 1500 users. I was working as a part of the HFM implementation team, as a HFM developer, redesigning their HFM application.
  - **HSBC Holdings plc** (commonly known as HSBC) is a British multinational banking and financial services company headquartered in London, United Kingdom. As of 2011 it was the world's second-largest banking and financial services group and second-largest public company according to a composite measure by Forbes magazine.
- Aviva, HFM project (10/2011-03/2012)



- I was a lead HFM developer in Aviva's HFM implementation. Aviva was implementing HFM as part of their Solvency II program.
- Aviva, Planning project (09/2011-10/2011). I was part of implementation team implementing Hyperion Planning at Aviva in UK. I owned one of Aviva's Hyperion planning applications, Billing. I was designing and implementing Billing and Project applications.
  - Aviva plc is a global insurance company headquartered in London, United Kingdom. It is the sixth-largest insurance company in the world measured by net premium income and has 53 million customers in 28 countries.
- Nokia HFM project (2010-2011)



- I was lead HFM developer in Nokia's HFM project. Nokia renewed old Hyperion Enterprise software into Hyperion Financial Management. We redesigned the application structure and build a new HFM application.
  - o **Nokia Corporation** is a Finnish multinational communications corporation that is headquartered in Espoo. Nokia is engaged in the manufacturing of mobile devices and in converging Internet and communications industries, with over 132,000 employees in 120 countries, sales in more than 150 countries and global annual revenue of over €42 billion and





operating profit of  $\in 2$  billion as of 2010.[1] It is the world's largest manufacturer of mobile phones.

# • Konecranes HFM Project (2009-2010) (2015-)



- Konecranes had an existing Hyperion Enterprise application and we updated the company into Hyperion Financial Management. This was a totally new project, since design in Enterprise application is different than in Financial Management application. 2015 I'm helping Konecranes with their elimination logic updates and by building a new long term plan scenario and calculation logic.
  - **Konecranes Oyj** is a Finnish company, headquartered in Hyvinkää, which specializes in the manufacture and service of cranes and lifting equipment as well as the service of machine tools. The firm produces about one in ten of the world's cranes, of which around 80% are for use in factories, the rest at ports.



- KSSHP Hyperion Planning Project (Central Finland Hospital District) (2008-2009) We created Hyperion Planning application for KSSHP. KSSHP calculates prices for all the products in the hospital with Hyperion Planning.
  - Central Finland Health Care District. The federation of municipalities of the Central Finland Health Care District is owned by 23 municipalities located in the Central Finland region with a total population of 271.747 (31.12.2008). The health care district employs 2.763 persons (offices), of whom 290 are physicians, 1.584 nursing staff and 889 other staff. The operating expenditure in 2008 was 231,5 million euros.
- VTT Hyperion Planning Project (Technical Research Center of Finland) (2008)
   I was creating Hyperion Planning application for VTT, they updated their Oracle Enterprise
   Planning and Budgeting software into Hyperion Planning. I had also build the previous tool.
  - VTT Technical Research Centre of Finland is largest multidisciplinary research organization in Northern Europe. It provides high-end technology solutions and innovation services. VTT is a non-profit-making research organization.





#### **MILITARY SERVICE**



Finnish Special Forces, Paratroopers, 1997-1998. (Corpral.)

#### LANGUAGE SKILLS

Finnish: mother tongue

- English: fluent

- Swedish: satisfactory

German: elementary studiesSpanish: elementary studies

#### **COMPUTER SKILLS**

- OneStream, Hyperion Planning, Hyperion Financial Management, Essbase, Hyperion Financial Reporting, SmartView, Oracle Data Integrator.
- Oracle eBS,
- Dataloader, TOAD, WinSCP (Putty), Oracle SQL Developer
- SQL ja PL/SQL basics
- Windows
- MS Office products

#### **COURSES**

Mar 2018 OneStream - Application Build for Administrators

Jun 2015 Kaleidoscope (Miami) (US Hyperion user conference)

Jun 2011 Kaleidoscope (South Beach) (US Hyperion user conference)

Sep 2010 Consulting training in France

Jun 2010 Kaleidoscope 2010 (Washington) (US Hyperion user conference)

Jun 2009 Hyperion Financial Management: Calculate databases.

Sep 2009 Hyperion "Top Guns" Meeting

Mar 2009 Hyperion Financial Management: Create & Manage applications

Oct 2008 Hyperion: Manage Database, Essbase cource

Aug 2008 Hyperion Financial Management Bootcamp

Jan 2008 Hyperion Planning Manage Applications

Jan 2008 Essbase Fundamentals

Aug 2007 OBIEE: Application Developer

Apr 2007 OBIEE: Server architect

Oracle9i PL/SQL –course Oracle 9i SQL –course

Oracle SQL –workshop

11i System Administrator Fundamentals

11i Implement Daily Business Intelligence

11i General Ledger Management Fundamentals





- 11i Oracle Receivables Fundamentals
- 11i Oracle Payables Fundamentals
- 11i eBusiness Suite Essentials for Implementers
- 11i Project Billing Fundamentals
- 11i Project Costing Fundamentals
- 11i Enterprise Planning and Budgeting Analyst Responsibility

Online Courses not listed



